

# Building a global cleantech company





Beginning commercial phase (modular manufacturing)

#### EDMONTON - 1ST FULL SCALE FACILITY





COMMERCIAL GROWTH

Pre-commercial phase

- Founded in 2000
- Headquartered in Montreal
- Employs 194 people
- Raised over \$400M in financing from lab to commercial stage
- Operates first full-scale facility in Edmonton (production ramp-up)
- Preparing for construction launch in Varennes in 2017
- Developing projects abroad with key industrial partners
- Operates innovation centers in Sherbrooke and in Edmonton for new product development

## **Investors and Partners**































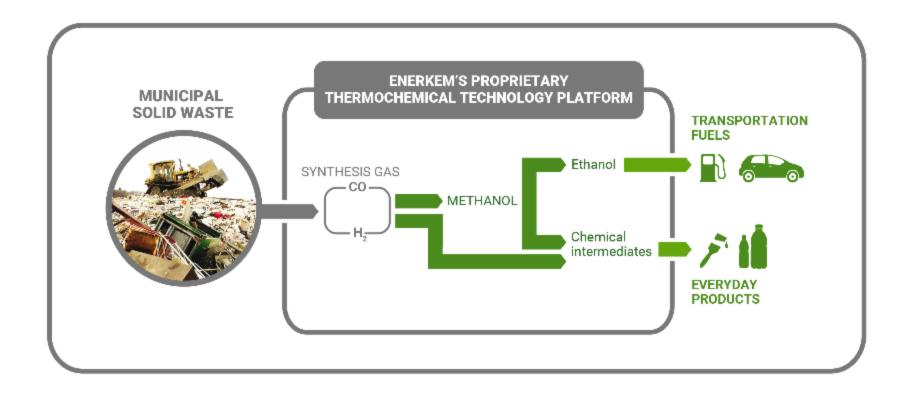






# Enerkem's biorefinery process

Replacing the use of petroleum for transportation fuels and chemicals production



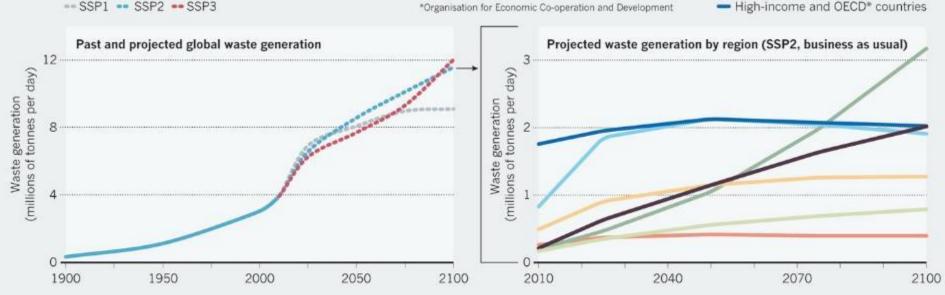


# **Abundant Supply of Waste Biomass**

#### WHEN WILL WASTE PEAK?

Three projections to 2100 for waste generation spell very different futures. In the first Shared Socioeconomic Pathways scenario (SSP1), the 7-billion population is 90% urbanized, development goals are achieved, fossil-fuel consumption is reduced and populations are more environmentally conscious. SSP2 is the 'business-as-usual' forecast, with an estimated population of 9.5 million and 80% urbanization. In SSP3, 70% of the world's 13.5 billion live in cities and there are pockets of extreme poverty and moderate wealth, and many countries with rapidly growing populations.

- Sub-Saharan Africa
- East Asia and Pacific
- Europe and central Asia
- South Asia
  - Latin America and the Caribbean
- Middle East and North Africa
- High-income and OECD\* countries

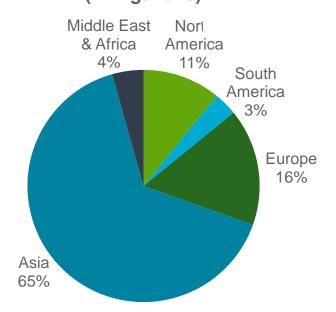


Source: 'Environment: Waste production must peak this century', Nature Magazine, Daniel Hoornweg, Perinaz Bhada-Tata & Chris Kennedy, 30 October 2013

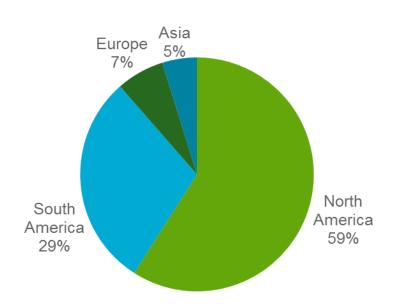


# Large Global Market for End-Products

### 2014 Global Methanol Demand (22B gallons)



### 2014 Global Ethanol Demand (27B gallons)



- Over 60 countries have mandated the blend of a minimum content of renewable fuels in gasoline and diesel pools
- Increased demand for renewable chemicals (circular economy)



# Background on Enerkem Alberta Biofuels

- 2002: City conducted global review of thermal waste conversion technologies to address non-recyclable ad non-compostable garbage. Enerkem's thermochemical conversion technology was chosen.
- 2008: Transportation and Public Works Committee authorized that the City execute a long-term operating agreement with Enerkem.
- 2012: Plant construction start.
- 2014: Inauguration event (Phase 1).
- 2015: Initial production of biomethanol began. Followed by installation of additional equipment to bring to full capacity.
- 2016: First sales of biomethanol (ISCC certification for European biofuels market).
- 2017: Expansion and first sales of ethanol.











# Methanol sale and delivery





## Edmonton Waste-to-Biofuels Initiative

### **Integrated Processing** and Transfer Facility



- Funded by City of Edmonton
- Owned / operated by City of Edmonton
- Prepares waste materials for composting and biofuels facilities

### **Enerkem Alberta Biofuels Waste**to-Biofuels Facility



- Funded by Enerkem Inc.
- Supported by:
  - ✓ AI-ESS (\$29.6M grant administered by the City of Edmonton)
  - Alberta Energy (\$3.35M grant)
  - SDTC (\$63M loan)
- Owned / operated by Enerkem

### **Advanced Energy Research Facility**



- Funded by AI-EES
- Owned / operated by City of Edmonton
- Powered by Enerkem technology
- Hosts a laboratory and other technologies









### Benefits of Enerkem facilities

#### **ENERGY**

- Reduces use of gasoline and provides oxygenate (high-octane)
- Contributes to meeting the federal and provincial RFS with advanced biofuels
- Provides a locally-produced low-carbon transportation solution

#### **ECONOMIC**

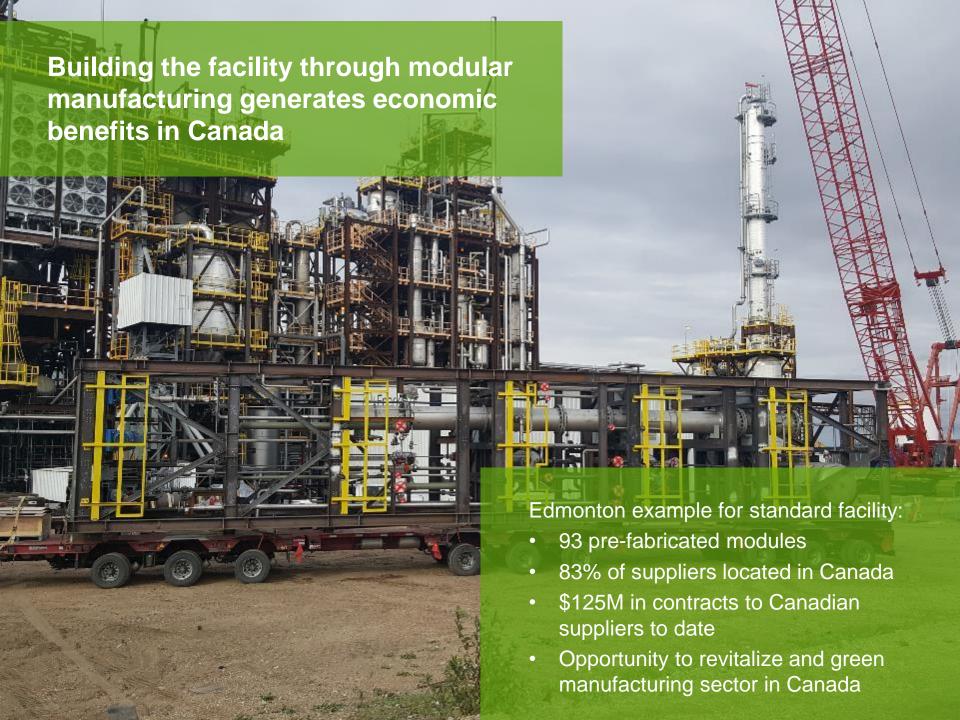
- Contributes to diversifying and greening economy
- Each plant:
  - Generates net annual economic impact of \$65 CAN million locally\*
  - Generates high-quality jobs: 150 direct and indirect permanent jobs\*
- Helps stimulate manufacturing sector
- Provides cost-effective waste diversion solution for municipalities
- Opens door to new export opportunities
- Positions Canada at the forefront of clean technology and advanced biofuels

### **ENVIRONMENT**

- Solves a waste problem and contributes to circular economy
- Avoids methane from landfills / air pollution associated with incineration
- Reduces GHG emissions by >60% (ISCC-certified)
- Uses feedstock already collected and available in urban and rural areas



<sup>\*</sup> Based on an independent economic impact analysis for Edmonton plant conducted by Doyletech using their EconWin model





# Using waste for the production of greener chemicals

Waste-to-Chemicals public-private partnership in Europe





## JV with AkzoNobel

### In Port of Rotterdam





# **Key Sucess Factors**

- Rigorous technology scale-up with continuous IP protection strategy
- Strong partners and investors
- Sound business model with :
  - large and growing markets
  - use of sustainable feedstock
  - low cost approach
- High barriers of entry for competition



